

# What is Life Insurance?



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Life Insurance is a contract between an insurance policy holder and an insurance company, where the insurer promises to pay a sum of money in exchange for a premium, upon the death of an insured person.

It provides financial protection for loved ones. Life insurance ensures that your family and dependents are financially protected in the event of death.



# Factors to Consider When Buying Life Insurance

1

## COVERAGE AMOUNT:

It should be sufficient to cover financial obligations, such as mortgage, debts, and future expenses.

2

## BENEFICIARIES:

Designate individuals or entities who will receive the death benefit.

3

## POLICY TERM:

Choose between term or permanent coverage based on needs and goals.

4

## RIDERS AND ADDITIONAL BENEFITS:

Additional coverage options such as disability income, critical illness, or accidental death.



# Factors affecting Life Insurance premiums

## AGE:

Younger individuals generally pay lower premiums, as they pose a lower risk of mortality.



## HEALTH:

Medical history, current health status, and lifestyle choices (e.g. smoking or drinking alcohol)



## LIFESTYLE:

Occupation, hobbies, and risky activities can impact premiums, as they affect the likelihood of death or disability.



# How to choose the right Life Insurance policy

## ASSESS FINANCIAL NEEDS:

Determine the amount of coverage needed to protect beneficiaries adequately.



## EVALUATE POLICY OPTIONS:

Consider the features, benefits, and costs of different types of life insurance policies.



## CONSULT A FINANCIAL ADVISOR:

Seek guidance from a financial advisor or insurance agent to navigate policy options and make informed decisions.



# Types of Life Insurance:

## 1 TERM LIFE INSURANCE PLANS

Term life insurance is the simplest and most cost-effective form of insurance. It provides a high coverage amount for a specific duration.

You can secure your family's financial future with a term life insurance plan by paying a low premium as term insurance plans generally do not have any maturity value, and thus, offer lower rates of premium than other life insurance products.

If anything happens to you within the policy period, your loved ones will receive the agreed sum assured as per the payout option chosen.

## 2 WHOLE LIFE INSURANCE PLANS

Whole life insurance, often referred to as "traditional" life insurance, provides coverage for the policyholder's entire lifetime, unlike other life insurance options that cover a limited period.

In addition to providing a death benefit, whole life insurance policies have a savings component that accumulates cash value over time. The policy matures when the insured person reaches 100 years of age. If the insured person lives beyond this age, the whole life plan becomes a matured endowment policy.



### **3** ENDOWMENT PLANS

Endowment plans offer financial protection against life's uncertainties and give policyholders a way to save systematically over a set period. If the policyholder outlives the endowment plan's term, they receive a lump sum payout upon maturity.

However, if the policyholder (the Life Insured) passes away during the policy term, the endowment policy pays out the full sum assured to their beneficiaries or family members.

### **4** UNIT-LINKED INSURANCE PLAN (ULIP)

Unit-Linked Insurance Plans (ULIPs) are insurance policies that combine the benefits of investment and life insurance within one contract. A portion of the premium paid for a ULIP is invested in various market-linked equity and debt instruments, allowing policyholders to grow their funds over time.

The remaining portion of the premium goes towards providing life insurance coverage for the duration of the policy. With this investment-insurance hybrid product, you can choose how to allocate your premiums among different instruments based on your financial goals and risk tolerance in the market.

## 5 PENSION PLANS

A pension plan, also called a retirement plan, is a form of investment designed to help you set aside a portion of your savings over a long period.

It serves to mitigate financial uncertainties after retirement by providing a consistent income stream once your working years have ended. Simply put, a pension plan in India is a type of insurance that lets you build a financial safety net for your post-retirement life.

You contribute a certain amount regularly until you retire, and then, after retirement, the accumulated amount is returned to you as a pension or annuity, providing you with steady income at regular intervals.





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